



CASE STUDY Industry: Mechanical Contractors



“The capabilities the system provides are value added benefits our clients repeatedly point to when recommending Walsh.”

David Mahoney
Plant Manager

Walsh Mechanical Contractors

Serving the Boston area for almost 100 years as a full service mechanical contractor, Walsh Mechanical prides itself on innovation and creative solutions. Having complex projects designed, fabricated and installed on time is what sets Walsh apart from the competition.

After years of contracting out its delivery service, Walsh decided that doing it themselves, with a fleet of demountable straight trucks was the only way to go.

According to Plant Manager, David Mahoney, using the Demountable System for almost 10 years has delivered the following advantages:

1. Extension of the Warehouse

Loading and storing large jobs in demountable bodies allows for rapid onsite delivery and unloading.

2. Pre-Planned Delivery Runs

Customers can count on the job being delivered when promised, and Walsh can schedule their fleet with more precision.

3. Reduced Fleet Costs

With the ability to have one truck utilize different body styles, the number of power units required is reduced.

With limited space at their production facility, and challenging delivery requirements, Walsh Mechanical is using the Demountable System to gain a competitive advantage.